



Newsletter

American Data Group, Inc.
Enterprise Financial and
Utility Billing Software Solutions
for Government

August 2011

5730 E. Otero Ave, Suite 300
Centennial, CO 80112
SUPPORT: (303)741-5711
support@adginc.net
www.adginc.net

GREETINGS!!

Welcome to ADG's first-ever newsletter! There's a lot of new action here at American Data Group and we want to keep our wonderful customers informed. The topics you can expect to read about in this and future newsletters are:

- *Product Enhancements*
- *New Products "In The Works"*
- *Staff Tid-Bits / ADG General Info*
- *New ADG Clientele*
- *Users Group Conferences*

Web Enhancements

One of the new features for Web FMS is *Qwik G/L*. Qwik G/L allows a user to create an alternate G/L Account Number to use for input.

For example, instead of entering '001-521-322-00-5211', you could create a Qwik G/L of '13225211' or '001521322005211', or '01521utilities', so when the Qwik G/L value is entered it will automatically change the value to the actual G/L Account Number. One creative use has been to assign the cell phone #. When entering expense detail in an A/P invoice, the user can enter the cell phone # and it automatically changes the value to the correct G/L account to be expensed. As a result, there is no need to create a cross reference of the cell #'s and G/L accounts.

Our Electronic Time Card system, through payroll, was recently enhanced to include a Time Clock program. This feature is available in both the Progress screens and Web interface. The Time Clock auto-break feature can record clock in/out times and will automatically deduct time if a single record is greater than a defined value.

Client Conversion Counts:

- *As completion of the Web FMS occurred earlier this year, so far 9% of our users have converted or are testing the application.*
- *68% of clients are using the Web UBS!*
- *53% of clients are using the Web STS!*

USERS GROUP CONFERENCE

2011 Rocky Mountain Users Group Conference

August 24th - 26th

Doubletree Hotel, Aurora, CO

Contact: Stephanie Jost at saj@adginc.net or
(303) 741-5711 for more information

Having issues with room accommodations? Call Rachel Ptaszeck with
Doubletree Hotel at (303)614-0791

In The Works at ADG

Programmers Mark N., Chris M. and Alex D. are hard at work finishing up Payroll, Electronic Time Cards and Building Permit System modules for the Web version.

Also in development - "**Citizen Links**" - Are what we're calling the external access web pages to applications for UBS, STS and BPS. These are links from your official web page that contain citizen, customer, vendor, contractor, etc., information from your data on ADG's software.

- **UBS'** contains a web page (resembling yours) for a utility customer to log-in and access their account only. They can view previous payments, consumption rates and tables, update contact information and pay their bills.
- **STS'** gives businesses the opportunity to renew licenses online as well as post sales tax renewals, view accounts receivable information, view previous transaction history, and update contact information.
- For **BPS**, contractors and citizens will be able to view account information including permits, licenses, inspections, fees, etc.

★ *We would like to thank the Community Development Department from the City of Wheat Ridge, for their generous input in aiding this development.*

Don't forget to **CALL SUPPORT** for any and all of your questions regarding use of the software!

CONSIDER obtaining training by us for new hires or anyone who isn't confident in their use of the software!

WE ARE HERE FOR YOU!

Update on John Vogt:

As some of you may know, John Vogt worked with ADG for over four years and was diagnosed with a Stage 4 brain tumor in January 2011. We are happy to report that his surgery was successful and after recovery, his doctors gave him the OK to travel. John took a 3 week vacation to Florida, reporting it was a great and wonderful time, and enjoyed seeing a lot of people. He is continuing Chemo therapy twice a week. We were lucky enough to see him stop by to say hello a few weeks ago. His new plan to stay busy is visiting cancer patients at Children's Hospital to play games with them and maybe teach a few how to play chess. He always expresses his appreciation for your concerns and prayers for his good health.

Hear New Voices? **Meet The Newest Staff!!**

Shelly Collins

Shelly started working for ADG in February, 2011. She has been an accountant for over 25 years and applied with us to learn something new. Since then "every day has been an adventure"!

Shelly graduated from Iowa State University with a BBA in Finance and will complete her MS in Accounting this December. Currently she holds a CPA license in both Colorado and Virginia. She is a member of the AICPA and the Colorado Society of Accountants. Employment experience includes everything from AP Clerk to CFO. Her Government experience consists of working for the County crew summers during college and being a Christmas elf for the Town. She currently lives with her husband, Brad, of 28 years along with 3 Cairn Terriers. They have one son, Weston, who is a senior in college. In her spare time she enjoys reading, writing, puzzles, knitting, traveling and wine.

KC Jost

KC was hired on in March of 2011. He had moved out to Colorado from Akron, Ohio where he previously managed and owned a boutique wine shop for 10 years. Also for a few years he traded stocks and equities in the financial market. KC now looks forward to working with his older brother, Mark, and niece, Steph. He says, "[It's] amazing how much more there is to do here in Colorado compared to Ohio... From snow skiing, whitewater rafting, hiking or just soaking up the sunshine".

Stephanie Jost

Stephanie began working for ADG in April of 2011. Her second week was the East Coast Users Group Conference and she had an incredible time meeting many of the most friendly people. In fact, it was the first conference she had been to since being 8 years old!

Previously, in 2009, she received her BA in Psychology from the University of Northern Colorado. After graduation, she traveled to New Zealand for a bit. She feels blessed having the opportunity to now work with her father, Mark. Her goal is to help expand the company through sales and marketing while making sure customers are satisfied with the product and support they receive. Stephanie likes to "travel, snowboard, do jigsaw puzzles, golf, and snuggle with my kitties, when time allows, as this new career helps keep me busy!".

ADG would like to WELCOME the following new clients!

It's been a busy quarter here at ADG! Jack Ewing has been on the road, doing an excellent job of sharing the ADG product and signing people up!

We were delighted to have *Martin County Sheriff's Office*, in Stuart, Florida, sign on after their attendance at the 2011 East Coast Users Group Conference.

In July, *Columbia County Sheriff's Office*, in Lake City, Florida, signed the contract becoming ADG's second newest customer. We are looking forward to the September/October installation.

This past week, *Hardee County Sheriff's Office*, in Wauchula, Florida, has decided to come aboard as well. They are looking for a quick installation and we are excited to help!

We now have a total of 13 Sheriff's Offices in the state of Florida, WOW!

It's going to continue to be busy around here as we persist in converting current clients' systems to the Web version!

ADG THANKS YOU for your continued business and support!

SALES :

Jack Ewing – East Coast

jbe@adginc.net (828) 342-0447

Stephanie Jost – Mid Range & West Coast

saj@adginc.net (303) 741-5711